

# 2016 Employment Report

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Weston Career Center



# MBA Class of 2016 Full-Time Employment Statistics

## MBA Class Profiles (upon enrollment)

|                             | 2016       | 2017       | 2018       |
|-----------------------------|------------|------------|------------|
| <b>Students</b>             | <b>140</b> | <b>141</b> | <b>128</b> |
| Women                       | 28%        | 40%        | 25%        |
| Under-Represented Minority* | 15%        | 17%        | 23%        |
| International               | 39%        | 35%        | 39%        |
| Median Age at Matriculation | 27         | 27         | 28         |
| Average Work Experience     | 4.0 years  | 4.3 years  | 5.0 years  |
| Average GMAT                | 699        | 696        | 688        |
| Average Undergraduate GPA   | 3.43       | 3.40       | 3.46       |
| Admit Rate                  | 27%        | 30%        | 30%        |

\*Percentages are calculated as a percentage of domestic population.

## Compensation Summary

|                      | 2016             |
|----------------------|------------------|
| Median Base          | \$100,000        |
| Average Base         | \$103,600        |
| High-Low Range       | \$163,000-60,000 |
| Median Signing Bonus | \$25,000         |

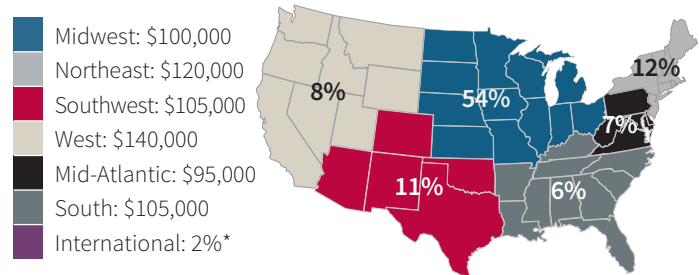
## Salary Data by Function

|                           | %          | Average          | Median           | High-Low                |
|---------------------------|------------|------------------|------------------|-------------------------|
| <b>Marketing/Sales</b>    | <b>31%</b> | <b>\$106,300</b> | <b>\$102,500</b> | <b>\$163,000-75,000</b> |
| Brand/Product Mgmt.       | 14%        | \$103,000        | \$100,000        | \$140,000-75,000        |
| Mkt. Research/Mkt. Mgmt.  | 10%        | \$124,300        | \$105,000        | \$163,000-105,000       |
| Business Development      | 7%         | \$103,800        | \$106,300        | \$120,000-80,000        |
| <b>Consulting</b>         | <b>29%</b> | <b>\$114,400</b> | <b>\$115,000</b> | <b>\$156,000-62,000</b> |
| Management Consulting     | 16%        | \$118,900        | \$120,000        | \$156,000-62,000        |
| Str. Planning/Internal    | 9%         | \$98,900         | \$95,000         | \$125,000-90,000        |
| Strategy Consulting       | 4%         | \$127,300        | \$145,000        | \$147,000-72,000        |
| <b>Financial Services</b> | <b>12%</b> | <b>\$95,100</b>  | <b>\$90,000</b>  | <b>\$150,000-65,000</b> |
| VC/PE/Comm. Banking       | 8%         | \$76,500         | \$70,500         | \$100,000-65,000        |
| Investment Banking        | 4%         | \$113,800        | \$107,500        | \$150,000-90,000        |
| <b>General Management</b> | <b>9%</b>  | <b>\$97,800</b>  | <b>\$101,000</b> | <b>\$110,000-80,000</b> |
| <b>Industry Finance</b>   | <b>9%</b>  | <b>\$96,600</b>  | <b>\$103,000</b> | <b>\$120,000-65,000</b> |
| <b>Operations</b>         | <b>7%</b>  | <b>\$84,700</b>  | <b>\$80,000</b>  | <b>\$125,000-60,000</b> |
| <b>Other (HR and MIS)</b> | <b>3%</b>  | <b>\$88,300</b>  | <b>\$90,000</b>  | <b>\$110,000-65,000</b> |

## Employment by Job Function

|                    |     |  |
|--------------------|-----|--|
| Marketing/Sales    | 31% |  |
| Consulting         | 29% |  |
| Financial Services | 12% |  |
| General Management | 9%  |  |
| Industry Finance   | 9%  |  |
| Operations         | 7%  |  |
| Other (HR and MIS) | 3%  |  |

## Employment and Median Salary by Geographic Area



\*Cannot report salary; fewer than three data points.

## Source of Accepted Offer

|                                      |     |  |
|--------------------------------------|-----|--|
| Internship                           | 37% |  |
| On-Campus Interviews or Job Postings | 21% |  |
| Alumni, Faculty, or Staff Referral   | 14% |  |
| Personal Network—Family and Friends  | 10% |  |
| Company Website or Job Board         | 8%  |  |
| Career Fair such as NBMBA, NSHMBA    | 6%  |  |
| Other Student-Initiated Activity     | 4%  |  |

## Salary Data by Industry

|                       | %   | Average   | Median    | High-Low         |
|-----------------------|-----|-----------|-----------|------------------|
| Consulting            | 21% | \$120,600 | \$120,000 | \$156,000-62,000 |
| Technology            | 15% | \$114,400 | \$110,000 | \$163,000-65,000 |
| Pharma/Biotech/Hlthc. | 15% | \$95,800  | \$95,000  | \$125,000-80,000 |
| Consumer Products     | 13% | \$96,200  | \$100,000 | \$120,000-60,000 |
| Financial Services    | 12% | \$101,500 | \$100,000 | \$150,000-66,000 |
| Manufacturing         | 9%  | \$90,000  | \$95,000  | \$125,000-65,000 |
| Retail                | 6%  | \$94,600  | \$105,000 | \$105,000-78,000 |
| Nonprofit/Law/Transp. | 6%  | \$82,700  | \$80,000  | \$103,000-65,000 |
| Energy/Petroleum      | 3%  | \$98,300  | \$115,000 | \$115,000-65,000 |

## Employment by Industry

|                              |     |  |
|------------------------------|-----|--|
| Consulting                   | 21% |  |
| Technology                   | 15% |  |
| Pharma/Biotech/Healthcare    | 15% |  |
| Consumer Products            | 13% |  |
| Financial Services           | 12% |  |
| Manufacturing                | 9%  |  |
| Retail                       | 6%  |  |
| Nonprofit/Law/Transportation | 6%  |  |
| Energy/Petroleum             | 3%  |  |

This report conforms to the MBA Career Services & Employer Alliance standards for reporting MBA employment statistics.

MBA: Percent of graduates for whom we have post-graduation information is 98%.

Interim data reported as of 8/12/2016.

# BSBA Class of 2016 Full-Time Employment Statistics

## BSBA Class Profiles (upon enrollment)

|                             | 2016       | 2017       | 2018       |
|-----------------------------|------------|------------|------------|
| <b>Students</b>             | <b>162</b> | <b>215</b> | <b>211</b> |
| Women                       | 38%        | 40%        | 42%        |
| Under-Represented Minority* | 6%         | 10%        | 11%        |
| International               | 11%        | 7%         | 9%         |
| Average SAT Score           | 1492       | 1480       | 1485       |

\*Percentages are calculated as a percentage of domestic population.

## Compensation Summary

|                      | 2016             |
|----------------------|------------------|
| Median Base          | \$65,000         |
| Average Base         | \$66,600         |
| High-Low Range       | \$120,000-33,000 |
| Median Signing Bonus | \$6,500          |

## Salary Data by Function

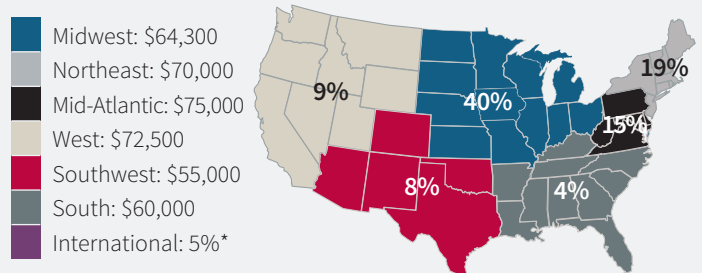
|                            | %          | Average         | Median          | High-Low                |
|----------------------------|------------|-----------------|-----------------|-------------------------|
| <b>Consulting</b>          | <b>29%</b> | <b>\$69,600</b> | <b>\$72,500</b> | <b>\$80,000-55,000</b>  |
| Management Consulting      | 15%        | \$68,500        | \$68,500        | \$75,000-55,000         |
| Strategy Consulting        | 5%         | \$79,300        | \$80,000        | \$80,000-75,000         |
| Str. Planning/Internal     | 5%         | \$72,400        | \$75,000        | \$75,000-60,000         |
| Technology Consulting      | 4%         | \$58,300        | \$55,000        | \$70,000-55,000         |
| <b>Financial Services</b>  | <b>24%</b> | <b>\$76,800</b> | <b>\$85,000</b> | <b>\$95,000-55,000</b>  |
| Investment Banking         | 9%         | \$85,800        | \$85,000        | \$95,000-85,000         |
| Capital Markets/Research   | 4%         | \$81,000        | \$85,000        | \$85,000-65,000         |
| Asset Management           | 3%         | \$65,000        | \$60,000        | \$85,000-55,000         |
| Commercial Banking         | 2%         | \$68,000        | \$65,000        | \$75,000-64,000         |
| Other Finance              | 6%         | \$67,700        | \$62,000        | \$85,000-55,000         |
| <b>Marketing</b>           | <b>18%</b> | <b>\$56,700</b> | <b>\$55,000</b> | <b>\$120,000-33,000</b> |
| Product Mgmt./Promotion    | 7%         | \$59,100        | \$53,300        | \$120,000-33,000        |
| Account Mgmt./Sales        | 5%         | \$56,600        | \$56,000        | \$70,000-50,000         |
| Merchandising              | 4%         | \$53,700        | \$55,000        | \$56,000-45,000         |
| Marketing Research         | 2%         | *               | *               | *                       |
| <b>Accounting</b>          | <b>6%</b>  | <b>\$54,500</b> | <b>\$52,500</b> | <b>\$60,000-50,000</b>  |
| <b>Industry Finance</b>    | <b>6%</b>  | <b>\$60,400</b> | <b>\$60,000</b> | <b>\$75,000-48,000</b>  |
| <b>General Management</b>  | <b>5%</b>  | <b>\$68,600</b> | <b>\$75,000</b> | <b>\$75,000-48,000</b>  |
| <b>Operations</b>          | <b>3%</b>  | <b>\$55,800</b> | <b>\$60,000</b> | <b>\$70,000-37,400</b>  |
| <b>HR/MIS/Non-Business</b> | <b>9%</b>  | <b>\$58,900</b> | <b>\$53,200</b> | <b>\$90,000-34,000</b>  |

\*Cannot report salary; fewer than three data points.

## Employment by Job Function

|                     |     |  |
|---------------------|-----|--|
| Consulting          | 29% |  |
| Financial Services  | 24% |  |
| Marketing           | 18% |  |
| Accounting          | 6%  |  |
| Industry Finance    | 6%  |  |
| General Management  | 5%  |  |
| Operations          | 3%  |  |
| HR/MIS/Non-Business | 9%  |  |

## Employment and Median Salary by Geographic Area



\*Cannot report salary; fewer than three data points.

## Source of Accepted Offer

|                                      |     |  |
|--------------------------------------|-----|--|
| Internship                           | 36% |  |
| On-Campus Interviews or Job Postings | 27% |  |
| Personal Network—Family and Friends  | 13% |  |
| Career Fair/Networking Event         | 8%  |  |
| Company Website or Job Board         | 8%  |  |
| Alumni, Faculty, or Staff Referral   | 6%  |  |
| Other Student-Initiated Activity     | 2%  |  |

## Salary Data by Industry

|                      | %   | Average  | Median   | High-Low         |
|----------------------|-----|----------|----------|------------------|
| Financial Services   | 34% | \$75,000 | \$75,000 | \$95,000-37,400  |
| Consulting           | 21% | \$70,700 | \$75,000 | \$80,000-55,000  |
| Technology           | 11% | \$58,800 | \$55,000 | \$120,000-55,000 |
| Consumer Products    | 6%  | \$63,900 | \$65,000 | \$70,000-55,000  |
| Retail               | 6%  | \$54,600 | \$55,000 | \$60,000-45,000  |
| Public Accounting    | 6%  | \$54,500 | \$52,500 | \$60,000-50,000  |
| Sports/Entertainment | 4%  | \$56,800 | \$60,000 | \$72,500-38,000  |
| PR/Advertising       | 4%  | \$45,800 | \$45,000 | \$60,000-33,000  |
| Education/Nonprofit  | 4%  | *        | *        | *                |
| Mfg./Transportation  | 2%  | \$51,400 | \$51,600 | \$55,000-47,500  |
| Healthcare           | 2%  | *        | *        | *                |

\*Cannot report salary; fewer than three data points.

## Employment by Industry

|                              |     |  |
|------------------------------|-----|--|
| Financial Services           | 34% |  |
| Consulting                   | 21% |  |
| Technology                   | 11% |  |
| Consumer Products            | 6%  |  |
| Retail                       | 6%  |  |
| Public Accounting            | 6%  |  |
| Sports/Entertainment         | 4%  |  |
| PR/Advertising               | 4%  |  |
| Education/Nonprofit          | 4%  |  |
| Manufacturing/Transportation | 2%  |  |
| Healthcare                   | 2%  |  |

# Specialized Masters Class of 2016 Full-Time Employment Statistics

## Specialized Masters Class of 2016 Profiles (upon enrollment)

|                             | MSFC      | MSFQ      | MACC      | MSSCM     | MSCA      |
|-----------------------------|-----------|-----------|-----------|-----------|-----------|
| <b>Students</b>             | <b>31</b> | <b>23</b> | <b>48</b> | <b>21</b> | <b>31</b> |
| International               | 19%       | 96%       | 77%       | 81%       | 84%       |
| Median Age at Matriculation | 25        | 23        | 23        | 24        | 23        |
| Average GMAT                | 670       | 734       | 707       | 679       | 702       |
| Average Undergraduate GPA   | 3.45      | 3.57      | 3.56      | 3.41      | 3.50      |
| % with Prior Experience     | 65%       | 13%       | 19%       | 52%       | 39%       |
| Admit Rate                  | 10%       | 14%       | 17%       | 28%       | 30%       |

## Compensation for the Class of 2016

|                      | MSFC     | MSFQ     | MACC     | MSSCM    | MSCA     |
|----------------------|----------|----------|----------|----------|----------|
| Median Base          | \$65,000 | \$72,500 | \$57,500 | \$65,000 | \$65,000 |
| Median Signing Bonus | \$5,000  | —        | \$3,000  | \$10,000 | \$5,000  |

### Master of Science in Finance (MSF)

#### Corporate Finance Track (MSFC)

##### Employment by Job Function

|                                |     |
|--------------------------------|-----|
| Capital Markets/Research       | 25% |
| Industry Finance               | 25% |
| Asset Management               | 13% |
| General Management             | 13% |
| Investment Banking             | 6%  |
| Private Wealth Management      | 6%  |
| Commercial Banking             | 6%  |
| Venture Capital/Private Equity | 6%  |

#### Quantitative Track (MSFQ)

##### Employment by Job Function

|                           |     |
|---------------------------|-----|
| Asset Management          | 52% |
| Diversified Services      | 20% |
| Management Consulting     | 7%  |
| Commercial Banking        | 7%  |
| Operations                | 7%  |
| Private Wealth Management | 7%  |

## Source of Accepted Offer

|                                      | MSFC | MSFQ | MACC | MSSCM | MSCA |
|--------------------------------------|------|------|------|-------|------|
| On-Campus Interviews or Job Postings | 35%  | 0%   | 20%  | 6%    | 35%  |
| Alumni, Faculty, or Staff Referral   | 12%  | 12%  | 9%   | 6%    | 6%   |
| Internship                           | 5%   | 47%  | 50%  | 19%   | 4%   |
| Personal Network—Family and Friends  | 24%  | 27%  | 11%  | 25%   | 17%  |
| Company Website or Job Board         | 18%  | 7%   | 4%   | 13%   | 35%  |
| Career Fair/Networking Event         | 6%   | 0%   | 6%   | 19%   | 0%   |
| Other Student-Initiated Activity     | 0%   | 7%   | 0%   | 12%   | 3%   |

## Employment by Geographic Area

|                      | MSFC        | MSFQ       | MACC       | MSSCM      | MSCA       |
|----------------------|-------------|------------|------------|------------|------------|
| <b>United States</b> | <b>100%</b> | <b>80%</b> | <b>89%</b> | <b>94%</b> | <b>91%</b> |
| Midwest              | 76%         | 40%        | 57%        | 76%        | 48%        |
| Northeast            | 0%          | 20%        | 13%        | 6%         | 13%        |
| West                 | 0%          | 13%        | 6%         | 6%         | 22%        |
| Mid-Atlantic         | 6%          | 7%         | 2%         | 0%         | 4%         |
| South                | 18%         | 0%         | 2%         | 6%         | 4%         |
| Southwest            | 0%          | 0%         | 9%         | 0%         | 0%         |
| <b>Asia-Pacific</b>  | <b>0%</b>   | <b>20%</b> | <b>9%</b>  | <b>6%</b>  | <b>9%</b>  |
| <b>Europe</b>        | <b>0%</b>   | <b>0%</b>  | <b>2%</b>  | <b>0%</b>  | <b>0%</b>  |

### Master of Accounting (MACC)

##### Employment by Job Function

|                    |     |
|--------------------|-----|
| Public Accounting  | 75% |
| Private Accounting | 13% |
| Finance            | 6%  |
| Operations         | 4%  |
| Consulting         | 2%  |

### Master of Science in Supply Chain Management (MSSCM)

##### Employment by Job Function

|                                    |     |
|------------------------------------|-----|
| Supply Chain Management/Operations | 43% |
| Management Consulting              | 43% |
| Marketing                          | 14% |

### Master of Science in Customer Analytics (MSCA)

##### Employment by Job Function

|                     |     |
|---------------------|-----|
| Customer Analytics  | 52% |
| Market Research     | 22% |
| Strategy Consulting | 13% |
| Digital Marketing   | 9%  |
| Asset Management    | 4%  |

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# MBA and BSBA Class of 2017 Internship Statistics

## MBA Monthly Salary Data by Function

|                                  | %          | Average        | Median         |
|----------------------------------|------------|----------------|----------------|
| <b>Marketing</b>                 | <b>28%</b> | <b>\$5,600</b> | <b>\$5,800</b> |
| Brand/Product Management         | 14%        | \$6,800        | \$6,800        |
| Business Development             | 6%         | \$4,600        | \$5,500        |
| Marketing Research/Analytics     | 4%         | \$4,500        | \$5,100        |
| Other Marketing                  | 4%         | \$4,700        | \$4,600        |
| <b>Consulting</b>                | <b>27%</b> | <b>\$7,200</b> | <b>\$7,400</b> |
| Management & Strategy Consulting | 15%        | \$8,400        | \$9,800        |
| Strategic Planning/Internal      | 12%        | \$5,700        | \$5,100        |
| <b>Financial Services</b>        | <b>17%</b> | <b>\$5,800</b> | <b>\$4,500</b> |
| Asset Mgmt./Private Wealth Mgmt. | 6%         | \$3,700        | \$3,700        |
| VC/PE/Commercial Banking         | 6%         | \$4,200        | \$5,100        |
| Investment Banking               | 5%         | \$9,900        | \$10,000       |
| <b>Operations</b>                | <b>10%</b> | <b>\$4,800</b> | <b>\$4,800</b> |
| <b>General Management</b>        | <b>9%</b>  | <b>\$6,100</b> | <b>\$6,500</b> |
| <b>Industry Finance</b>          | <b>8%</b>  | <b>\$7,400</b> | <b>\$7,600</b> |
| <b>Other</b>                     | <b>1%</b>  | *              | *              |

\*Cannot report salary; fewer than three data points.

## MBA Median Monthly Salary by Industry

|   |     |  |
|---|-----|--|
| Financial Services: \$7,800               | 17% |  |
| Consulting: \$9,800                       | 15% |  |
| Pharma/Biotech/Healthcare: \$4,000        | 15% |  |
| Consumer Products/Retail: \$6,900         | 14% |  |
| Technology: \$7,200                       | 14% |  |
| Manufacturing: \$5,400                    | 9%  |  |
| Nonprofit/Education: \$3,600              | 6%  |  |
| Energy/Utilities: \$6,100                 | 6%  |  |
| Architecture/Transp./Advertising: \$3,700 | 4%  |  |

## MBA Source of Accepted Offer

|                                      |     |  |
|--------------------------------------|-----|--|
| On-Campus Interviews or Job Postings | 44% |  |
| Personal Network—Family and Friends  | 16% |  |
| Career Fair such as NBMBA, NSHMBA    | 15% |  |
| Alumni, Faculty, or Staff Referral   | 12% |  |
| Company Website or Job Board         | 8%  |  |
| Other Student-Initiated Activity     | 3%  |  |
| Internship                           | 2%  |  |

## BSBA Monthly Salary Data by Function

|                                | %          | Average        | Median         |
|--------------------------------|------------|----------------|----------------|
| <b>Financial Services</b>      | <b>37%</b> | <b>\$5,200</b> | <b>\$5,000</b> |
| Investment Banking             | 11%        | \$6,400        | \$7,100        |
| Asset Management               | 5%         | \$4,600        | \$3,500        |
| Commercial Banking             | 4%         | \$4,700        | \$5,000        |
| Private Wealth Management      | 4%         | \$4,900        | \$5,800        |
| Capital Markets/Research       | 4%         | \$5,100        | \$4,800        |
| Sales and Trading              | 3%         | \$5,400        | \$5,000        |
| Other Finance                  | 6%         | \$3,200        | \$2,900        |
| <b>Marketing</b>               | <b>26%</b> | <b>\$3,300</b> | <b>\$3,000</b> |
| Digital Marketing/Social Media | 9%         | \$2,800        | \$3,000        |
| Brand Management               | 6%         | \$3,700        | \$3,800        |
| Merchandising                  | 6%         | \$3,000        | \$2,900        |
| Customer Analytics/Research    | 3%         | \$2,700        | \$2,800        |
| Business Development/Sales     | 2%         | *              | *              |
| <b>Consulting</b>              | <b>13%</b> | <b>\$4,400</b> | <b>\$5,000</b> |
| Management Consulting          | 9%         | \$4,500        | \$4,800        |
| Strategy Consulting            | 2%         | \$5,600        | \$5,500        |
| Strategic Planning/Internal    | 2%         | \$2,600        | \$2,900        |
| <b>Industry Finance</b>        | <b>7%</b>  | <b>\$3,200</b> | <b>\$3,000</b> |
| <b>Accounting</b>              | <b>7%</b>  | <b>\$3,700</b> | <b>\$3,700</b> |
| <b>Operations</b>              | <b>5%</b>  | <b>\$3,300</b> | <b>\$3,200</b> |
| <b>General Management</b>      | <b>3%</b>  | <b>\$3,200</b> | <b>\$3,000</b> |
| <b>HR/MIS</b>                  | <b>2%</b>  | *              | *              |

\*Cannot report salary; fewer than three data points.

## BSBA Median Monthly Salary by Industry

|                                       |     |  |
|---------------------------------------|-----|--|
| Financial Services: \$5,000           | 39% |  |
| Retail: \$3,000                       | 12% |  |
| Consulting: \$5,000                   | 10% |  |
| Consumer Products: \$3,200            | 6%  |  |
| Sports/Entertainment/Leisure: \$2,900 | 6%  |  |
| PR/Advertising: \$2,400               | 6%  |  |
| Public Accounting: \$3,900            | 4%  |  |
| Technology: \$3,000                   | 4%  |  |
| Healthcare: \$3,000                   | 4%  |  |
| Nonprofit/Government*                 | 3%  |  |
| Real Estate*                          | 1%  |  |
| Other: \$3,000                        | 5%  |  |

\*Cannot report salary; fewer than three data points.

## BSBA Source of Accepted Offer

|                                      |     |  |
|--------------------------------------|-----|--|
| On-Campus Interviews or Job Postings | 41% |  |
| Personal Network—Family and Friends  | 17% |  |
| Career Fair/Networking Event         | 11% |  |
| Company Website or Job Board         | 11% |  |
| Alumni, Faculty, or Staff Referral   | 9%  |  |
| Internship                           | 8%  |  |
| Other Student-Initiated Activity     | 3%  |  |

Interim data reported as of 8/12/2016.

# Organizations That Hired Olin Students for Full-Time or Internship Positions

## MBA

4ME4WE  
8x8  
Accenture  
Agmc  
Alvarez & Marsal  
Amazon.com, Inc.  
Ameren  
Amitech Solutions  
AB InBev  
Ascension Health  
Aventi Group  
Bain & Company  
Balchem  
Bank of America Corporation  
Becton, Dickinson and Company  
Belden Inc.  
Bill and Melinda Gates Foundation  
BJC HealthCare  
Black & Veatch  
BMO Capital Markets  
Boston Consulting Group, The  
Bunge North America, Inc.  
Callendales LLC  
Capital Innovators  
Capital One Financial Co.  
CCS  
Centene Corporation  
CGN Global  
China Communications Construction (USA), Inc.  
Church & Dwight Co., Inc.  
Cigna  
Cisco  
Citigroup Inc.  
CME Group  
Colibri Group, The  
ConAgra Foods Inc.  
Cultivation Capital  
Dazor Manufacturing Corp.  
Deloitte  
Delta Air Lines  
Direct Supply  
E. & J. Gallo Winery  
Eastman Chemical Company  
ECG Management Consultants  
EDF Climate Corps  
Edward D. Jones & Co., L.P.  
Eli Lilly & Company  
EMD Millipore  
Emerson  
Express Scripts  
ExxonMobil  
Fair Trade USA  
GE Renewable Energy  
Gensler  
Goldman Sachs  
Google Inc.  
H.D. Smith  
Harbour Group Industries  
Hewlett Packard  
HM Health Solutions  
Hill's Pet Nutrition, Inc.

himagine solutions  
Horizon Pharma  
Hunter Engineering  
IBM  
IMS Health  
Intel Corporation  
Intermountain Healthcare  
JBS USA  
Johnson & Johnson  
Kennedy Capital Management  
Kimball Art Center  
Kimberly-Clark  
Las Olas Venture Capital  
Launchcode  
Lazard  
Lewis & Clark Ventures  
Liberty Mutual Insurance Company  
L'Oréal  
Lumeris  
Major Brands  
Mallinckrodt Pharmaceuticals  
Mariner Real Estate Management  
Mars, Inc.  
Mavuno  
McKesson Corporation  
McKinsey & Company  
Mizuho Capital Markets Corporation  
Monsanto  
Navigant  
Nestlé  
Nestlé Purina PetCare Co.  
North Highland Company, The  
Owens Corning  
PACCAR Inc  
Pacific Rim LLC  
Peloton Technology, Inc.  
PepsiCo  
Reckitt Benckiser Group  
Reinsurance Group of America  
ROI - Resource Optimization & Innovation  
Rolls-Royce  
Samsung Fire & Marine Insurance  
SixThirty  
Sungevity  
Sunpointe Investments, LLC  
TeeTurtle  
Terlato Wine Group, The  
Tesla Motors  
World Bank Group, The  
Tullis Health Investors  
Union Pacific Railroad  
Urban Chestnut Brewing Company  
Vi-Jon  
Wal-Mart Stores, Inc.  
Warner Heritage LLC  
Washington University in St. Louis  
Washington University Investment Mgmt. Company  
Wells Fargo

## BSBA

AB InBev  
AB Mauri  
Abercrombie & Fitch  
Accenture  
Adidas  
Advisory Research  
American International Group Inc. (AIG)  
Anchorage Capital Group, L.L.C.  
Apex Systems  
Apple Inc.  
Atlas Holdings LLC  
Aureus Asset Management  
Avascent  
Avia  
B Lab  
Bain & Company  
Baird  
Baldwin Technology Company, Inc.  
Bank of America Merrill Lynch  
Bank of Montreal  
Bank of Oklahoma  
Barclays  
Bates White  
Bayer Healthcare LLC  
BDO USA, LLP  
Belvedere Trading  
Bloomingdale's  
BMO Harris Bank  
Boston Consulting Group, The  
BP  
Build-A-Bear  
Butcher Joseph & Co.  
Cain Brothers  
Caleres  
Capital Group  
Capital One Financial Co.  
Cardinal Health  
Carnival Cruise Line  
CBRE  
Chartis Group, The  
Chicago Trading Company  
Chungdahm Learning  
Citigroup Inc.  
Climate Corporation, The  
Creative Artists Agency  
Credit Agricole CIB  
Credit Suisse  
Crestline Hotels & Resorts  
Critical Mass  
Crowe Horwath  
CVS Health  
Deloitte  
Detroit Tigers  
Deutsche Bank AG  
Diane von Furstenberg  
DigitasLbi  
Dimensional Fund Advisors  
Discover Financial Services  
DOT Foods  
Eaton Vance Management  
Edward D. Jones & Co., L.P.  
Edwards Lifesciences  
Enfusion  
Epic  
Estée Lauder Companies  
Evercore  
Evolve Digital Labs  
EY

Factset  
FedEx  
Fitch Ratings  
Fox Networks Group  
Franklin Square Capital Partners  
Frederic W. Cook & Co.  
Fresenius Kabi  
Fusion Marketing  
Gallup, Inc.  
General Mills  
GiftAMeal  
Goldman Sachs  
Google Inc.  
Grant Thornton LLP  
Graphiq  
Greats  
Green Bay Packers  
Guggenheim Partners  
Guotai Junan Securities  
Hancock Capital Management  
Houlihan Lokey  
Huawei  
IBM  
IDG Capital Partners  
Interbrand  
Intersections, Inc.  
J. Crew  
Jet.com  
JetBlue Airways  
JPMorgan Chase & Co.  
KCG  
Kearny & Company  
Key Bank  
KPMG  
LeaderLab  
Lennox International  
Less Annoying CRM  
Lincoln International  
Lions Gate Entertainment  
Litmus Software, Inc.  
L'Oréal  
LR Group  
Macy's  
Mammoth Digital  
Mastercard  
Matter Family Office  
McKinsey & Company  
Mercer  
Milliman  
Morgan Stanley  
MuleSoft  
National Pension Consultants, Inc.  
Navigant  
Neiman Marcus Group  
NERA Economic Consulting  
Netsuite  
Next Jump  
Nextdoor  
Nielsen  
Nisa Investment Advisors LLC  
Nomura Holdings, Inc.  
Nordstrom  
Northwestern Mutual  
NYU Langone Medical Center  
Ogilvy and Mather  
Old National Bank  
Pacific Gas and Electric Company  
Panera Bread  
Pangea Real Estate  
Penn National Gaming, Inc.  
PepsiCo  
Pfizer

Piper Jaffray  
PNC  
Post Holdings  
PricewaterhouseCoopers  
PrivateBank, The  
P&G  
Protiviti  
Prudential Capital Partners  
Prudential Real Estate Investors  
Ralph Lauren Corporation  
Raymond James Financial  
Razorfish  
RBC Capital Markets  
readybuild  
Red Bull North America  
Renewed Mind Baptist Church  
RMB Capital  
Roc Nation  
Rockwood Management Corporation  
Saatchi & Saatchi  
Sagent Advisors  
Salesforce  
Seadragon Education  
Sense Corp  
Shapiro & Sher Group  
Sherwin-Williams  
Silverpeak Real Estate Partners  
SiriusXM  
SixThirty  
SpaceX  
St. Louis Blues  
St. Louis Cardinals  
Stadia Ventures  
Stagehand  
Starz  
Stoneturn Group  
Stroock & Stroock & Lavan LLP  
Stylitics  
Target  
Teach For America  
Ten Peaks Partners  
Texas Instruments  
TNB Ventures  
TopOPPS  
Towers Watson  
Travelers  
U.S. Office of Personnel Management  
UBS  
Udemy  
Unified Parking Partners  
Union Square Advisors, LLC  
UnitedHealth Group  
Urban Outfitters  
Vector Marketing  
Villhard Growth Partners  
Wal-Mart Stores, Inc.  
Walt Disney Company, The  
Washington Nationals  
Washington University in St. Louis  
Washington University Investment Mgmt. Company  
Weber  
Wells Fargo  
Westernacher & Partner Consulting  
Yelp  
York Capital Management  
ZS Associates

## MACC

Andersen Tax  
Belden Inc.  
Benjamin An & Co., P.C.  
BlueBoat International  
China Merchants Securities  
CliftonLarsonAllen  
CS&L CPAs  
Deloitte  
EisnerAmper LLP  
Express Scripts  
EY  
F-Stop  
Goldman Sachs  
Imani Residential Services  
Koch Industries  
KPMG  
Nidec Corporation  
Novus  
Padgett Stratemann & Co.  
PricewaterhouseCoopers  
Reinsurance Group of America  
Rubin Brown  
R Z Financial Group  
SunEdison  
Semiconductor

## MSCA

Accuen Inc.  
Agilis Systems  
American Direct Marketing Resources  
Argus Information and Advisory Services  
Bain & Company  
BDO USA, LLP  
Boston Consulting Group, The  
Deloitte  
Dressbarn  
Emerson  
Evolve Digital Labs  
Haitong Securities  
Lumeris  
Nations Info  
Neustar  
Penn National Gaming, Inc.  
Schnucks  
United Airlines  
UPS  
Voxiva  
Zillow

## MSFC

Baird  
Clarcor  
Clayco  
Cleveland Research Company  
Express Scripts  
Flex Payment Solutions  
Frontaura Capital LLC  
Goldman Sachs  
Home Depot, The  
Pharmaceuticals International, Inc.  
Raymond James Financial  
Regions Bank  
RiverVest Venture Partners  
Stern Brothers & Co.  
Susquehanna International Group  
Washington University Investment Mgmt. Company

## MSFQ

Ascension Investment Management  
BlackRock  
China Foreign Economy and Trade Trust Co., Ltd.  
Citigroup Inc.  
Fidelity Investments  
Goldman Sachs  
Great Wall Security  
IHS Markit  
NERA Economic Consulting  
Putnam Investments  
Reinsurance Group of America  
Scottrade

## MSSCM

AB InBev  
Boeing Company, The  
CSC  
Deloitte  
Kentucky Trailer  
MilliporeSigma  
Mondelez International  
PalmDrive Inc.  
TerraSource Global  
Unilever  
Xylem